



PR/094852 | Sales Executive (Bien Hoa, Dong Nai)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1542416

Industry

Other

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client is a leading foreign company providing rental services for industrial and construction equipment for more than 10 years in Vietnam.

Working location: Bien Hoa, Dong Nai

Job Responsibilities

- Visit customers every day, mostly at construction sites
- Make plans to search, visit customers to increase new and potential customers
- Make customer list, inquiries, information, project information and report to manager
- Search, survey and approach new and potential customers, reported to manager
- Keep and maintain good relationships with customers
- Do all related jobs including but not limited to making quotations, making contracts, etc.
- To achieve the set target
- Other tasks as being assigned

Job Requirements

- At least 02 years of sales experience, preferred experience in construction field
- Has experience in renting/selling construction equipment will be given priority
- English: Business level
- **Having B2 driving license**
- Have a desire to work long term with the company
- Other Requirements: Open minded characteristic.

Benefits

- The company provides cars to visit customers
- All benefits in accordance with Labor Law and company's regulation
- Provided with social insurance, health insurance, unemployed insurance 24/7 accident insurance package
- Quarterly bonus after reviewing sales target
- Salary increases once a year, 13th month salary and profit-sharing bonus
- Company trips every year

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Company Description