



PR/094078 | Sales Representative (Plastic)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1542412

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 27th, 2025 10:38

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

The Trading company specializes in engineering plastic.

JOB RESPONSIBILITIES

- Develop sales plans and good knowledge about the products, market, competitors & price
- Maintain the existing customers
- Pursue and develop new customers or market opportunities
- Responsible for achieving target (Value and Volume) agreed upon within schedule
- Prepares the required reports

JOB REQUIREMENTS

- Possess bachelor's degree in Chemistry, Chemical Engineering, Polymer is preferred but not mandatory
- Proven work experience as a Sales Representative for 3 - 5 years in chemical industry (Polymer relevant experience is preferred)
- Experience in plastic industry, especially Engineering Plastics area is a plus
- Proficient in English and any other language will be an advantage (Chinese Language is a plus)

- Familiar use of Microsoft Office and Sales Force
- Excellent selling, negotiation, communication, interpersonal and organizational skills
- Highly self-motivated and able to work independently or within teams

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Company Description