



PR/087038 | Sales in Prague (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1542406

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Czech Republic

Salary

Negotiable, based on experience

Refreshed

June 24th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A leading Japanese trading company is looking for a Sales in Prague area. They are currently working on a large project for Polish customer from the automotive industry. Therefore, they are looking for additional team members, who have capabilities and potential in the technical support and sales.

JOB RESPONSIBILITIES

- Develop and maintain relationships with new and existing customers in the automotive sector.
- Identify customer needs and provide appropriate solutions through company's product offerings.
- Prepare and deliver presentations and proposals to potential clients.
- Negotiate contracts and close sales deals.
- Collaborate with technical support teams to ensure customer satisfaction.
- Monitor market trends and competitor activities to identify new business opportunities.
- Attend industry events and trade shows to network and promote company's products.

- Provide regular sales reports and updates to management.

JOB REQUIREMENTS

- Czech (native speaker level), English (B1 level)
- Basic knowledge of Microsoft Office (Excel, Word, PowerPoint, Outlook)
- No previous job experience is needed.
- Who is active, patient and motivated to work

BENEFITS

- OJT will be carried out
- Detailed working condition and benefits will be provided when interviewing

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding

Company Description