



JAC Recruitment

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Malaysia



PR/159080 | Business Development , Assistant Manager | Property Developer|

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1542398

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 10th, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A well-known global property and township developer is looking to hire a Business Development, Assistant Manager based in Selangor to provide experience and knowledge aligned with the direction and growth plans of the company.

JOB RESPONSIBILITIES

Business Development

- Identify and pursue growth opportunities in property development through strategic planning.
- Prepare and present business proposals, investment pitches, and feasibility studies, collaborating with internal teams to ensure successful project execution, negotiating and closing deals, and providing regular performance reports with strategic recommendations.
- Conduct feasibility studies and evaluate business terms for investments, land banking, joint ventures, and other prospects.

- Oversee market research, both in-house and with external agencies, to stay updated on industry trends.
- Build and maintain strong relationships with key stakeholders, including investors, real estate agents, and government bodies.

Leasing & Commercial Activities

- Manage lease negotiations, tenant relations, and portfolio optimization.
- Prepare leasing budgets and track KPIs for management reporting.
- Lead retail planning, leasing and bringing suitable tenants to respective developments.

Project Management & Coordination

- Plan, schedule, and develop business strategies for special projects.
- Liaise with consultants, vendors, and clients for seamless project execution and timely delivery.

JOB REQUIREMENTS

- Bachelor's Degree in Business Administration or Real Estate or equivalent.
- 6–10 years of relevant working experience within the retail/real estate/ township or property development industry
- Strong knowledge of the retail industry and market trends.
- Highly resourceful, proactive, and capable of working independently in a fast-paced environment.

Thank you!

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Company Description