



## PR/159079 | Sales Manager - Mandarin Speaker

### Job Information

**Recruiter**[JAC Recruitment Malaysia](#)**Job ID**

1542397

**Industry**

Tourism

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

May 27th, 2025 10:31

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

One of the largest travel agency globally, and they are seeking a dynamic and innovative Sales Manager to join our team with a professional and creative mindset, passion for sales, and a strong desire for growth.

#### Key Responsibilities:

- Create and implement effective sales strategies to achieve agency sales targets and growth.
- Lead, mentor, and motivate the sales team to meet and exceed sales goals.
- Build and maintain strong relationships with clients, ensuring high levels of customer satisfaction and loyalty.
- Analyze market trends and customer preferences to tailor travel packages and promotions.

- Track and report on sales performance, providing insights and recommendations for improvement.
- Stay updated on travel products, destinations, and industry trends to provide expert advice to clients.

Requirements:

- Bachelor's degree in Marketing, Business Administration, Hospitality, or a related field.
- Experience: Minimum of 7 years of experience in sales, preferably in the travel or hospitality industry.
- Proven track record of achieving sales targets and driving business growth.
- Excellent verbal and written communication skills.
- Strong problem-solving and decision-making abilities.
- Familiarity with CRM software and travel booking systems.
- Willingness to travel as required for client meetings and industry events

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## Company Description