

# Michael Page

www.michaelpage.co.jp

# Senior Operations Manager - BPO/Outsourcing

## **Senior Operations Manager 10 M JPY**

#### Job Information

Recruiter

Michael Page

Job ID

1542244

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

7 million yen ~ 10 million yen

Refreshed

May 23rd, 2025 16:25

# General Requirements

## **Career Level**

Mid Career

# Minimum English Level

**Business Level** 

# Minimum Japanese Level

Native

# **Minimum Education Level**

Associate Degree/Diploma

#### Visa Status

Permission to work in Japan required

# Job Description

We're seeking a Senior Operations Manager for our international BPO company to oversee call center operations, drive business development, and manage KPIs, costs, and budgeting. This role requires native-level Japanese and fluent English skills, with responsibilities including stakeholder management and strategic planning.

#### **Client Details**

Join a leading international BPO company with a global presence, offering a comprehensive range of services including customer care, technical support, customer acquisition, digital solutions, analytics, and back-office support.

## Description

- Oversee and manage various operational aspects of the call center, handling multiple accounts.
- Drive business development initiatives to expand client base and service offerings.
- Develop, monitor, and improve KPIs to ensure optimal performance and efficiency.
- Manage cost and budgeting processes to align with financial goals.
- Enhance stakeholder relationships and manage client expectations.
- Implement strategic plans for operational improvements and process enhancements.
- · Collaborate with international clients, utilizing strong English communication skills.

## Job Offer

Salary: Up to 10M JPY - negotiable depends on your experience

Location: Tokyo 23 wards, Hybrid setup (up to 5 days in the office per month, subject to change)

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Michelle Rosette on +813 6832 8698.

# Required Skills

## Requirements:

- Native-level proficiency in Japanese and fluent in English.
- Minimum of 2-3 years of experience in call center management.
- Proven expertise in stakeholder management.
- Strong business development and strategic planning skills.

# Company Description

# About the Company:

Join a leading international BPO company with a global presence, offering a comprehensive range of services including customer care, technical support, customer acquisition, digital solutions, analytics, and back-office support.