

MichaelPage

www.michaelpage.co.jp

(Fully Remote) Inside Sales Account Manager - BioAnalytics

完全在宅、アカウントマネージャー（バイオアナリシス）

Job Information

Recruiter
[Michael Page](#)
Job ID

1542046

Industry

Other (Medical, Pharmaceutical)

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 10 million yen

Refreshed

May 21st, 2025 10:48

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

- Manage end-to-end sales process remotely, and promote the sales of new products (mainly consumables) in Japan
- Engage and grow relationships with distributors and end users in research labs

Client Details

- European biotech company with specialization in bioprocess solutions
- Strong brand name and solid customer base in the pharmaceutical companies, bioventure and academic labs

Description

- Manage end-to-end sales process remotely, and promote the sales of new products (mainly consumables) in Japan
- Engage and grow relationships with distributors and end users in research labs
- Provide product promotion, support and training, in collaboration with the technical team
- Maintain CRM data and drive sales efficiency using digital tools like Salesforce

Job Offer

- Fully remote, flexible work style
- Contribute to promotion of new products and growth of the business in Japan
- Work closely with APAC project team
- Comprehensive training and career development support

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

Required Skills

- Sales experience in life science, biotech, pharmaceutical, chemical or relevant industries
 - Experience conducting sales remotely would be a plus
 - Conversational~business level English speaking to communicate with counterparts in APAC region
 - Interest and motivation to learn
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Company Description

European biotech company with specialization in bioprocess solutions

Strong brand name and solid customer base in the pharmaceutical companies, bioventure and academic labs