

Michael Page

www.michaelpage.co.jp

Marketing Manager - Diabetes Solutions

Drive Growth. Impact Lives.

Job Information

Recruiter Michael Page

Job ID 1542028

Industry Medical Device

Job Type Permanent Full-time

Location Tokyo - 23 Wards

Salary 10 million yen ~ 12 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

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General Requirements

Minimum Experience Level Over 3 years	
Career Level Mid Career	
Minimum English Level Business Level	
Minimum Japanese Level Fluent	
Minimum Education Level	

Bachelor's Degree

Visa Status Permission to work in Japan required

Job Description

This is a strategic and hands-on marketing role responsible for shaping brand presence and market growth for a leading diabetes technology portfolio in Japan. The role requires close collaboration with commercial and medical teams to localize global strategy and deliver tailored initiatives for the local market.

Client Details

Our client is a global medical technology leader focused exclusively on advancing care for people living with diabetes. Recently spun off from a major medtech conglomerate, they combine deep industry heritage with the agility and innovation of a startup.

Description

- Develop and execute marketing strategies tailored to the Japan market, aligning with global brand direction.
- · Conduct market analysis, identify growth opportunities, and lead key product launch initiatives.
- Collaborate with sales, medical affairs, and regional/global teams to ensure cohesive brand messaging and go-tomarket planning.
- Drive engagement with KOLs, patient organizations, and healthcare stakeholders to expand product awareness.
- Track and measure campaign effectiveness and adjust strategies based on performance data.

Job Offer

- ???? Competitive salary and bonus package
- ???? Hybrid work flexibility and autonomy in a lean, empowered team
- · ???? Career development opportunities within a growing, purpose-driven organization
- • Direct impact on both business outcomes and patient lives in the Japan market

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

Required Skills

- Bilingual (Japanese/English), with at least 5 years' experience in pharmaceutical or medical device marketing.
- Strong project management and stakeholder engagement skills; able to work independently with strategic vision.
- Background in diabetes, chronic disease, or patient-centric therapy areas is a plus.
- Proactive, adaptable, and capable of driving initiatives in a fast-evolving environment.

Company Description

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