



PR/109341 | Asst. / Deputy Manager- Sales & Marketing

Job Information

Recruiter
[JAC Recruitment India](#)
Job ID

1541984

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 13:59

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB Description

Position : Asst. Manager/Dy. Manager – Sales

JD Technical :

- Driving and delivering the sales goals of organization in alignment with company's sales plan
- Business Development including but not limited to generating new leads, qualifying leads, and partnering with internal solution and sales team to close orders
- Responsible for executing the sales plan and process, including coordination of all necessary internal and external resources to best position the firm to secure the business

- Growth of the existing business
- Analyse market competition and devise counter - strategies for penetration and maximum reach
- Outstanding Payment follow-up and timely recovery of payments
- Work closely with the customer to keep a tab on his stock level, when to re-order, help in enhancing his distribution network for increasing sales etc"

Company Description