



PR/109316 | Sales and Marketing Executive (Pune)

Job Information

Recruiter

JAC Recruitment India

Job ID

1541965

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 3rd, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Conduct regular visits to customers to build relationships and drive sales
- · Identify new business opportunities and generate fresh enquiries
- Prepare and present competitive quotations to potential clients
- Lead negotiations to secure profitable deals
- · Coordinate dispatch schedules to ensure timely deliveries
- Monitor distributor performance and provide necessary support

Company Description