



PR/109278 | Sales - Deputy Manager (automotive LED lighting & lighting emitting diode)

#### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1541936

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

June 17th, 2025 22:00

#### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

#### Job Description

**Position:** Sales - Deputy Manager (automotive LED lighting & lighting emitting diode)

**Location:** Gurgaon

**Japanese Chemical trading Company**

**Preference:**

- B-tech electronics & MBA (will be considerable)
- Experience- 15-18 years
- Japanese company experience Industry experience (automotive LED lighting & lighting emitting diode)
- Product line should be specifically - LED
- Good Business Relationships

**Job Description:**

- Price Negotiation with Tier 1 and OEM's
- Promotion to Tier 1 and OEMs for all the new products Regular visit to key accounts for projects update and to check latest situation.
- Regular interaction with R&D for design in (visit R&D guys regularly for pitching our products)
- Regular interaction with purchase for SOP update and to check forecast.
- Analyzing competitor's situation for preparing pricing strategy and product promotions.
- Prepare benchmark against competitor products.
- Work with coordinators for effective delivery alignment based on customers forecast.
- Regular Communication with HQ team for any current issues, new promotion and further plan of action for key customers Weekly reporting to management for current activities.
- Good communication skills.
- Good command on MS office & Presentation skills.

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**Company Description**