



PR/109219 | Sales Executive

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1541896

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

July 1st, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Executive/Sr. Executive

Location: Gurgaon

Job Responsibilities:

- Primary responsibility for dealings with the customers you are in charge of and create and maintain good relationship with customers.
- Sales promotion and making effort to expand our business from new and existing markets, customers.
- Create and maintain good relationships with customers
Collaboration / coordination with headquarters in Japan and other offices

- Handling and management of inquiries from RFQ phase to serial production delivery
- Price negotiation of each quotation as well as annual price negotiation
- Contract review of e.g. framework agreements, logistics agreements and quality agreements, but also of project assignment agreements (nomination letter) and contract negotiation with the assigned key accounts
- Organization, preparation and follow-up customer visits, meetings
- Preparation of process audits at our production sites in our factories
- Sales Projection and assist in Tax audits

Requirements:

- 3+ Years of experience in Automotive parts - Sales
- Should be graduate

Company Description