



JAC Recruitment

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India



PR/109030 | Automotive Sales & Marketing-Senior Executive / Deputy Manager

Job Information

Recruiter

JAC Recruitment India

Job ID

1541825

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

July 1st, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Automotive Sales & Marketing-Senior Executive/Deputy Manager
Location: Bangalore
Experience: 3-5 years of experience in the Automotive Manufacturing Company having a sales experience
Essentials Requirement:

- Having a sales experience of Automotive Manufacturing Company 3-5 years.

Desirable Requirement:

- Having an experience of Japanese Automotive Manufacturing Company such as Toyota and Suzuki.
- Having an experience of international trading and Liaison with Foreign companies.

Job Role

- Responsible for communicating with our supplier, a Japanese automobile manufacturer, and our sales destination, an authorized dealer in Iraq, and managing vehicle orders.
- By accurately grasping the demands of customers and explaining this in a logical manner to our suppliers, can gain the trust of our suppliers and obtain the necessary vehicle allocations.
- To do such, need to analyze whether the models that customers are ordering are appropriate in terms of content and quantity. Negotiate with suppliers to obtain the vehicles (model and quantity) that customers need.

- In addition, when carrying out duties, will work in cooperation with a supervisor who will provide appropriate support for the duties.

Skills Required (Technical / Soft)

- Understanding the importance of teamwork and perform as a team member
- Excellent Negotiation skills and an effective communicator.
- Problem-solving skills
- Good Analytical skills
- Superior presentation skills in a logical manner
- Excellent oral and written English skills

Company Description