



JAC Recruitment

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Indonesia

## PR/122974 | Senior Leadership Development Program

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1541759

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

May 20th, 2025 13:17

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Key Responsibilities:****Sales Track:**

- Lead regional or national sales strategy execution.
- Drive revenue growth through customer segmentation, channel optimization, and key account management.
- Analyze market trends and competitor activities to inform strategic decisions.

**Marketing Track:**

- Develop and execute integrated marketing campaigns aligned with brand and business objectives.
- Lead product positioning, pricing strategies, and go-to-market plans.
- Collaborate with digital, brand, and customer insights teams to drive market share.

**Supply Chain Track:**

- Optimize end-to-end supply chain processes including procurement, logistics, and demand planning.

- Lead digital transformation initiatives in supply chain visibility and automation.
- Manage supplier relationships and ensure cost-efficiency and sustainability.

Program Highlights:

- Duration: 9-12 months rotational program.
- Mentorship: Direct mentorship from C-level executives.
- Projects: Lead high-impact strategic projects across functions.
- Assessment: Regular performance reviews and leadership assessment

Requirements:

- Minimum 5 years in a managerial role within Sales, Marketing, or Supply Chain.
- Proven track record of leading teams and delivering business results.
- Experience in cross-functional collaboration and strategic planning.
- Bachelor's degree required; MBA or equivalent advanced degree preferred.
- Strong leadership and stakeholder management skills.
- Analytical mindset with a data-driven approach to decision-making.
- Excellent communication and presentation skills.
- Adaptability and eagerness to work across diverse business areas.

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Company Description