



JAC Recruitment

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Indonesia

## PR/122973 | Senior Sales (Trading Machinery)

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1541758

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 3rd, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### JOB RESPONSIBILITIES

- Seeking new sales opportunities and projects, including networking and client visit
- Manage and grow relationship with clients
- Provide customer with a detailed product information, presentation, and negotiation
- Monitor market trends and competitor activity

#### JOB REQUIREMENTS

- Min. Bachelor's degree in Science, Engineering, or related field

- Experience in trading machinery
- Ability to understand basic technical specifications regarding machinery products
- Able to speak English

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## Company Description