



JAC Recruitment

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Indonesia

## PR/122940 | Sales Staff & Supervisor Leasing Finance

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1541742

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

July 1st, 2025 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- Develop and execute strategic sales plans to meet targets.
- Build and maintain relationships with clients, dealers, and partners.
- Analyze market trends and identify opportunities for growth.
- Coordinate leasing agreements and ensure compliance with legal and regulatory standards.
- Negotiate lease terms and conditions with clients.
- Manage disputes and assist tenants with moving-in requirements.
- Collaborate with marketing teams to roll out promotions and pricing initiatives.

- Expand sales coverage and capture untapped market opportunities.
- Align internal programs to stay competitive in the market.
- Drive regional performance through coaching and motivation.
- Provide problem-solving support for sales teams.
- Manage teams responsible for sales operations, MIS, and analytics

Requirements:

- +2 years experience as sales B2B
- Experience in leasing, rental, multifinance industry is preferred
- Proficient in english is mandatory
- Have experience working in a Japanese company will be a plus point
- Good communication skills, aggressive, eagerness to learn
- Willing to work on site

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Company Description