



JAC Recruitment

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Indonesia

PR/122930 | Senior Sales Engineer – Tank Gauging System

Job Information

Recruiter[JAC Recruitment Indonesia](#)**Job ID**

1541734

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 13:17

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Multinational Company**Location: South Jakarta****Specific Condition: 1 Year Contract**

As a **Senior Sales Engineer**, your main responsibility is to **develop new business, hunt for new customers, and drive sales growth** to meet or exceed targets. You'll be selling **alarm systems and level detection sensors** that help clients monitor oil, water, grease, and chemical levels — preventing leaks, improving efficiency, and ensuring compliance with environmental safety standards.

Qualifications:

- **Bachelor's degree in engineering** (Mechanical, Electrical, Environmental, or similar).
- **Minimum 5 years of experience in B2B sales** within industrial instrumentation, process control, fluid monitoring, or related fields.

- **Must possess valid SIM A & C** for client visits.
- **Fluent in English**.
- **Strong technical knowledge** of these solutions and their applications.

Responsibilities:

- **Develop, look for new customers, and increase sales** to fulfill sales targets.
- Consistently **connect with customers** to grasp their needs and obstacles.
- **Foster relationships** with crucial individuals and decision-makers in customer companies.
- Provide **customized pre-sales technical support**, educate on upgrades & best practices for value maximization.
- **Negotiating and closing sales** by agreeing with company's terms and conditions.

Think you tick all the boxes?Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra)** or **email me briefly explaining why you're the best fit** for this role.

Your next big career move starts here!

#LI-JACID

Company Description