



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

PR/122899 | Business Development Manager (Renewable Energy)

Job Information

Recruiter[JAC Recruitment Indonesia](#)**Job ID**

1541718

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 13:16

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

As a Business Development Manager (Renewable Energy), you will focus on building strong relationships with key decision-makers in companies looking to develop or invest in renewable energy projects. Your goal is to identify business opportunities, drive partnerships, and navigate regulations to support the project.

Qualifications:

- Bachelor's or Master's degree in business, marketing, or a related field.
- Minimum 10 years of experience in business development or sales, specifically in the renewable energy sector (solar, wind, or energy storage projects).
- Strong connections to senior officials in PLN, as well as key decision-makers in leading power companies and corporations planning to develop renewable energy projects in Indonesia.
- Deep understanding of current and future renewable energy trends and projects in Indonesia.

- Excellent communication, relationship-building, and negotiation skills.
- Fluent in English.

Responsibilities:

- Identify and build partnerships with companies that are currently developing or planning to develop renewable energy projects in Indonesia — such as solar, wind, and energy storage systems.
- Build and maintain strong relationships with key stakeholders like PLN and private energy companies.
- Prepare and present business proposals — clearly explaining their benefits from technical, operational, and regulatory perspectives to potential clients and partners.
- Keep up with the latest regulations and policies related to renewable energy in Indonesia.

Think you tick all the boxes? Great!

After applying, send me a DM on my LinkedIn (Milysa Tjandra) or email me briefly explaining why you're the best fit for this role.

Your next big career move starts here!

#LI-JACID

Company Description