



## PR/122863 | Sales Specialist Semarang (Mandarin Speaker)

### Job Information

**Recruiter**
[JAC Recruitment Indonesia](#)
**Job ID**

1541704

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

May 20th, 2025 13:16

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- Conduct market profiling to identify potential market segments and buyer profiles.
- Generate sales by actively penetrating to relevant customers while providing excellent service to ensure good rapport is always established
- Collate relevant information to be included in sales proposals.
- Perform competitor landscape and customer demand monitoring to generate appropriate sales strategy.
- Manage great level of service given to all customers and ensure their utmost satisfaction as priority.
- Handle and solve all complaints from customers.

Requirement:

- Bachelor's degree in Marketing, Business, or related field.
- Minimum 5-10 years in sales role, preferably coming from logistic industry.
- Fluent in Mandarin and English, with the ability to communicate effectively in both written and spoken form.
- Skilled at negotiation and problem solving while possess target-driven personality.
- Willing to be placed in Semarang.

#LI-JACID

---

Company Description