



JAC Recruitment

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Indonesia

PR/122854 | Sales Project Manager

Job Information

Recruiter[JAC Recruitment Indonesia](#)**Job ID**

1541701

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 19:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibility:

- Develop and execute strategic sales plans to achieve sales targets and expand market share
- Build and maintain strong relationships with key stakeholders, including Quantity Surveyor, Project Owners/Developers, Architect, Contractors, Relevant Distributors
- Proactively identify and pursue new project opportunities
- Provide technical expertise and product knowledge to clients
- Collaborate with internal teams (e.g., design, production, logistics) to ensure seamless project execution
- Prepare and deliver compelling sales presentations and proposals
- Monitor market trends and competitor activities

- Provide accurate sales forecasts and reports.

Company Description