



JAC Recruitment

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Indonesia

## PR/122849 | Sales Engineering

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1541698

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 17th, 2025 19:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibility:**

- Identify and develop new business opportunities in the construction industry, building strong relationships with contractors, developers, and project managers.
- Provide technical sales support, understanding customer requirements and recommending suitable construction products or solutions.
- Prepare and deliver presentations, proposals, and product demonstrations to potential clients
- Negotiate contracts, pricing, and terms to close deals while ensuring profitability.
- Monitor industry trends, competitor activities, and market demands to adjust sales strategies accordingly.

### Company Description