



JAC Recruitment

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Indonesia

## PR/122821 | Sales Supervisor (Healthcare Services)

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1541685

**Industry**

Other

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

May 20th, 2025 13:15

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client in healthcare service industry is currently looking for a Sales Supervisor position with details as followed:

#### Job Description:

- Engage with potential clients to identify their needs, and deliver customized solutions to meet business goals;
- Build and maintain strong relationships with existing clients to ensure customer satisfaction and retention;
- Develop and execute sales strategies to meet and exceed sales targets;
- Lead and guide the sales team to achieve targets and meet sales goals;
- Train, coach, and mentor sales associates to enhance their product knowledge and sales techniques

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Requirements:

- Proven 5-10 years of experience in sales role, especially in medical or healthcare industry with a track record of achieving and exceeding targets.
- Accustomed to seek new business in a highly competitive environment
- Proven experience in leading and encouraging a team to ensure all members are always on top of their performance
- Good communication skill with positive attitude
- Train, coach, and mentor sales associates to enhance their product knowledge and sales techniques

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Company Description