



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

## PR/122766 | Senior Sales Executive (Anime IP)

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1541664

**Industry**

Amusement, Entertainment

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 3rd, 2025 06:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**OVERVIEW**

Our client in Anime IP Licensing is seeking an experienced Senior Sales Executive to drive revenue growth, expand partnerships, and maximize the commercialization of anime properties.

**JOB RESPONSIBILITIES**

- Responsible for selling Japanese anime program content to TV broadcasters and digital streaming platforms
- Drive the promotion and distribution of Japanese anime Intellectual Property (IP) content in Indonesia and potentially across SEA
- Develop and maintain relationship with key stakeholders in the media industry, including television networks and digital platforms such as VOD and OTT services
- Identify new business opportunities and expand the company's market presence within the anime content space
- Negotiate licensing deals and partnership with media companies to maximize revenue and audience reach

## **JOB REQUIREMENTS**

- Min. Bachelor's degree in any major
- More than 5 years of working experience in TV Station, Digital Media, or anime/IP content-related sales
- Excellent communication skill and interpersonal skills
- Business level proficiency in English
- Passion and deep interest in Japanese anime and intellectual properties

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## **Company Description**