



Job Description

Company and Job Overview

Strategic advisory firm in London is looking for an Associate with strategic stakeholder expertise.

Job Responsibilities

Associates are able to leverage their own specialized skills and backgrounds while operating in generalist environment. Client Contribution & Handling

Serve as an expert to clients on reputation, financial and crisis situations across multiple industries including Financial Institutions, Industrial & Infrastructure, Healthcare & Life Sciences and Energy & Resources

Provide relevant insight, guidance and counsel to clients

Play integral role in new business process; participate in pitch preparation

Team Management

Mentor and manage team members; work with Partner and Director on the day-to-day management of staff and client deliverables

Oversee research and monitoring assignments; responsible for distilling a large amount of information into the most impactful and helpful points

Manage the development of key client documents by playing a vital role in drafting, editing and routing throughout the internal process and external delivery

Develop strategic stakeholder engagement plan and documents including but not limited to talking points, Q&As, etc.

Networking

Build and foster a network of advisors including bankers, lawyers, management consultants and journalist to understand business critical issues and priorities

Proactively build a network locally to identify talent referrals, new business prospects and media contacts Essential skills:

- - 3-10+ years of relevant work experience in a corporate/advisory role for strategy planning, business development, corporate reputation, financial and crisis situations
 - · Deep understanding of business in Japan; knowledge and experience in diverse financial, political and societal issues are a plus
 - Fluent spoken and written English and Japanese (native level Japanese is preferred)
 - Ability to operate effectively in an entrepreneurial, fast-paced environment
 - · Exceptional written and verbal communication ability
 - Energetic team player with strong self-motivation
 - · Ability to think strategically and creatively, with strong problem-solving skills
 - · Strong attention to detail with the ability to multitask in high-pressure situations
 - · Exhibit discretion with confidential client matters
 - · Passionate to work in an international environment, strengthening Japan's global engagement.

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