



JAC Recruitment

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Vietnam



## PR/094775 | Key Account Executive

## Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1541477

**Industry**

Pharmaceutical

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

July 1st, 2025 06:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**COMPANY OVERVIEW**

Business of pharmaceuticals (prescription drugs), including anticancer drugs

**JOB RESPONSIBILITIES**

- Develop and implement business and marketing plans for assigned healthcare/pharma products to meet annual targets.
- Monitor and report sales & marketing activities to ensure goal achievement.
- Conduct market research, analyze competitors, and propose strategic adjustments.
- Analyze business data and prepare reports as needed.
- Collaborate with partners to forecast and manage products.
- Build strong business relationships and stay updated on industry trends.

- Provide product training and consultation for internal teams and clients.
- Support additional business initiatives as required.
- Ready to go on a business trip as assigned by superior

#### JOB REQUIREMENTS

- Bachelor's in Pharmacy, Business, Marketing, or related field.
- Having wide connection with hospitals / polyclinics
- Experience in tendering for pharmaceutical contracts for hospitals is a must
- At least 3 years' experience in sales/marketing within the pharmaceutical industry.
- Strong communication, analytical, and relationship management skills.

#### BENEFITS

- Attractive salary
- Performance bonus KPI.
- Allowance
- Full salary insurance + health insurance
- Other benefits of following government regulations

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#### Company Description