



JAC Recruitment

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Vietnam



PR/094676 | Business Development Manager / Director - Water Treatment

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1541412

Industry

Other

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 12:56

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: Hanoi, Vietnam

Join a global leader in industrial infrastructure development as our Business Development Manager/Director, specializing in water treatment services.

Key Responsibilities

- Strategically develop and expand the water treatment services portfolio in both local and regional markets.
- Identify and secure new business opportunities, fostering partnerships with clients and stakeholders.
- Lead market research to anticipate industry trends and provide actionable insights.
- Collaborate cross-functionally to ensure seamless project execution and customer satisfaction.
- Represent the organization at industry events to strengthen market presence and showcase capabilities.

Key Requirement

- Proven track record in business development within the water treatment or related industrial sectors.
- Strong leadership skills with the ability to guide and inspire a team.
- Exceptional communication and negotiation capabilities.
- Strategic mindset with a results-driven approach to achieving growth targets.
- A background in engineering, environmental sciences, or a related field is preferred.

Company Description