



## PR/094659 | SALES EXECUTIVE speaking Japanese for a large IT company

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1541407

**Industry**

Software

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

June 3rd, 2025 11:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

Our client is a large Japanese real estate company.

**Job Responsibilities**

- Develop and expand the client's IT solutions business by identifying and approaching potential customers.
- Build and maintain relationships with new and existing clients to drive sales growth.
- Collaborate with internal teams to propose tailored IT solutions that meet client needs.
- Conduct market research to identify new business opportunities and industry trends.
- Prepare and deliver sales presentations, proposals, and contracts.
- Achieve sales targets and contribute to the growth of the newly established IT division.

**Job Requirements**

- Bachelor's degree in Business, Information Technology, or a related field.
- 1-3 years of experience in IT sales or a similar role (fresh graduates with strong potential are also welcome).
- Proactive and self-driven mindset with the ability to work independently.
- Strong communication and negotiation skills.
- Japanese language proficiency (preferred) or experience studying/working in Japan is a plus.
- Based in Hanoi with the ability to travel if required.

**Job Benefit**

- Competitive salary (negotiable based on experience).
- Career development opportunities in a newly established business division.
- Training and support to enhance technical and sales skills.
- Dynamic and international working environment.

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**Company Description**