



## PR/094657 | Product Specialist – Premium

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1541404

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

June 17th, 2025 12:02

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Sales Specialist – Premium Tools

**Location:** Hanoi, Vietnam

We are seeking a talented individual to join our team as a Sales Specialist, focusing on our extensive range of hand tools, power tools, and pneumatic power tools.

#### Job Responsibilities:

- Manage sales operations, targeting both key dealers and end-users.
- Build and maintain strong relationships with clients to foster long-term collaborations.
- Drive business growth by expanding the customer base and achieving sales goals.
- Respond to sales inquiries and provide technical expertise and training to customers.

**Job Requirements:**

- A diploma or degree in Mechanical Engineering or similar field.
- 3–5 years of experience in industrial sales, ideally in the power energy or semiconductor sectors.
- Proven ability to manage dealer and end-user relationships.
- A hands-on approach with tools and a team-oriented mindset.
- Strong English communication skills (spoken and written).
- Must own a vehicle.

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**Company Description**