



PR/094657 | Product Specialist – Premium

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1541404

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

June 3rd, 2025 11:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Specialist – Premium Tools

Location: Hanoi, Vietnam

We are seeking a talented individual to join our team as a Sales Specialist, focusing on our extensive range of hand tools, power tools, and pneumatic power tools.

Job Responsibilities:

- Manage sales operations, targeting both key dealers and end-users.
- Build and maintain strong relationships with clients to foster long-term collaborations.
- Drive business growth by expanding the customer base and achieving sales goals.
- Respond to sales inquiries and provide technical expertise and training to customers.

Job Requirements:

- A diploma or degree in Mechanical Engineering or similar field.
- 3–5 years of experience in industrial sales, ideally in the power energy or semiconductor sectors.
- Proven ability to manage dealer and end-user relationships.
- A hands-on approach with tools and a team-oriented mindset.
- Strong English communication skills (spoken and written).
- Must own a vehicle.

Company Description