



## PR/086871 | Business Development Manager – Agriculture and Nutrition (m / f / d)

### Job Information

**Recruiter**
[JAC Recruitment Germany](#)
**Job ID**

1541239

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

May 20th, 2025 12:49

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**OVERVIEW**

Our client is one of the leading trading companies, engaging in a variety of business areas: chemicals, compounds, nutrition, agriculture, machinery, energy, food, healthcare, and logistics. With offices in over 60 countries globally and 14 offices in EU.

**KEY REQUIREMENTS:**

- Strong educational background or obtained a degree in Agricultural
- Business fluent English communication skills (German is not mandatory)
- Excellent interpersonal and communication skills

**JOB RESPONSIBILITIES:**

- This position will be responsible for all sales and business development activities within chemical products for the feed and agricultural sector with assigned operation areas in European countries.
- Expand and develop networks with organisations (B2B), especially in the field of feed, nutrition, and agricultural manufacturers.
- Acquire new potential clients into the portfolio.
- Support sales growth activities.
- Process import and export orders including corresponding documentation, and logistic management.
- Possess credit assessment, application for credit lines, credit line review, and monitoring of credit line maturities including risk management documents.
- Maintain relationships with existing and new customers.

**JOB REQUIREMENTS:**

- At least 3 years of experience in Sales, Business Development, or Key Account Management
- Experience in trading business
- Knowledgeable in chemicals will be advantaged
- Flexible and willing to travel 30% of work
- Driving license class B
- Eligible to work in Germany

**BENEFITS:**

- Hybrid work (3 days at the office and 2 days home office)
- Working hours 38.5 hours per week
- 30 days of annual leave
- Performance bonus
- Christmas bonus
- Company's carpool
- Capital gain
- Accident insurance
- Transportation support
- Vacation bonus
- Internal and external training
- Laptop and mobile phone are provided

#countrygermany

---

**Company Description**