



Job Description

## **COMPANY OVERVIEW**

A Japanese manufacturing company is looking for Italian Speaking Sales Engineer (m/f/d) in Munich area.

## JOB RESPONSIBILITIES

The goal of the position is the economic and profit-oriented sale of industrial goods in the assigned area of responsibility.

- New Business development in Germany, Italy and other European countries.
- · Having a good relationship with existing clients
- quotation creation, price negotiation, and contract negotiation
- Inventory management

• Business trip to visit clients mainly within EU countries.

## JOB REQUIREMENTS

- Fluent in English and Italian, German language skill is a plus.
- Excellent communication and presentation skills
- Valid Driver license in EU
- Sales experience in B to B, preferably industrial products

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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