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PR/086694 | Sales and Marketing Representative (Electronic Devices) - Full Remote

Job Information

Recruiter
JAC Recruitment USA

Job ID
1541179

Industry
Electronics, Semiconductor

Job Type
Permanent Full-time

Location
United States

Salary
Negotiable, based on experience

Refreshed
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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

POSITION SUMMARY

A Japanese global leader in advanced substrates and materials, driving innovation in electronics, is seeking a Sales & Marketing Representative for Electronic Devices. This role involves promoting, marketing, and selling the company's product portfolio across North, Central, and South America.

RESPONSIBILITIES

- Create and execute business strategies for the development of the company's electronic products, including optical film products and other electronic components.
- Manage sales and customer service for current and new customers, acting as the communication link between the Japan office and customers.
- Serve as a technical liaison between engineers in Japan and customer engineers, assisting with quality follow-up and resolution.
- Travel domestically and internationally to seek potential business opportunities.

- Perform additional tasks as required.

QUALIFICATIONS

- Bachelor's degree in business or equivalent experience.
- Minimum of 1 year of experience in sales and marketing preferred.
- Travel will be 30-45% both domestically and internationally.
- Excellent communication skills, including professional native-level verbal and written skills in English, and verbal skills in Japanese.
- Excellent interpersonal, analytical, and organizational skills.

BASE SALARY   USD65,000-85,000 Base (DOE)

LOCATION Full Remote

WORK STYLE Full Remote

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Company Description