



PR/086513 | Used Construction Equipment Sales and Purchase Rep

Job Information

Recruiter[JAC Recruitment USA](#)**Job ID**

1541116

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

Our client company is seeking a motivated and results-driven **Used Construction Equipment Sales and Purchase Rep** professional in North of San Francisco, CA. The ideal candidate should possess experience of used construction equipment Sales and Procurement.

Experience with construction companies, equipment dealers, and rental equipment companies is highly desirable.

RESPONSIBILITIES

Achieve sales and purchase targets.
Build and sustain client relationships across the West Coast.
Use CRM and Excel for sales tracking, inventory management, and order processing.
Regularly report on sales performance and market trends.

QUALIFICATIONS

Experience in selling and purchasing used construction equipment.

Excellent communication, negotiation, and interpersonal skills.

Able to work on-site at the Vallejo, CA office.

LOCATION AND HOURS: Vallejo, CA. In-person

7.5 hour shift, Monday to Friday

BENEFITS:

401(k)

401(k) matching

Dental insurance

Flexible schedule

Health insurance

Paid time off

Vision insurance

Job Type: Full-time

SALARY: \$10,000-\$120,000/yr + Commissions

Includes salary, commissions, 401(K) Match, Medical & Dental insurance.

Employees receive paid time off including vacation, sick days, and holidays

Employees receive company laptop, cell phone, and mileage allowance.

#LI-JACUS #LI-US #countryUS

Company Description