



PR/159038 | Sales Executive (Semiconductor)

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1541086

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 3rd, 2025 17:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a MNC company specializing in producing epoxy encapsulation molding compounds for the semiconductor industry. They are now seeking for experienced Sales & Marketing Executive to drive their business growth.

Job Responsibilities

- Provide excellent service to existing account to generate revenue for the company
- Develop and implement sales strategies on best routes to achieve business development
- Keep in close contact with clients, addressing customer issues, queries, and requirements
- Prepare monthly sales report with sales data and projects update to HQ
- Participate in conferences, group meetings, and exhibitions to deliver presentations on customer sites
- Monitored payment status (credit control), stock control, delivery status and shipping arrangement for oversea clients

Job Requirements

- Bachelor's Degree in Marketing, Business Management, Chemistry or equivalent
- At least 2 years of sales & marketing experience in semiconductor or industrial market
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).
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Company Description