



PR/159037 | Sales Executive (Plastic)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1541085

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 1st, 2025 18:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a MNC manufacturer of industrial plastic containers and plastic pallets. As part of their business expansion, they are looking to hire an experienced sales candidate to drive sales and building relationships with clients.

Job Responsibilities

- Seek out new sales opportunities and servicing existing customers
- Monitor overall sales activities, includes preparing quotations, forecasting, collections, and reporting
- Conduct market research to identify selling possibilities and evaluate customer needs
- Stay updated on market competitors' activities and industry trends
- Negotiate and close deals and handle complaints or objection

Job Requirements

- Bachelor's Degree in Marketing, Business Management, Chemistry or equivalent

- At least 3 years of sales & marketing experience
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).
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Company Description