



PR/159035 | Sales Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1541083

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 1st, 2025 18:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Leading manufacturer in decorative building materials, merging the worlds of architecture, technical expertise looking for right candidate for sales executive role.

JOB RESPONSIBILITIES

- Organize promotional and product awareness events/functions.
- Follow up with payment collection from clients.
- Gather market intelligence and information on competitors' products and pricing.
- Provide market feedback for product improvement and enhancement.
- Execute business development activities through collaboration with interior designers, architects and property

developers.

- Maintain and update database of interior designers, architects and clients.
- Upkeep of show/display gallery.
- Attend site progress meeting with Clients, consultants and contractors, whenever required.
- Coordinate construction site work progress to ensure timely completion of projects, whenever required.
- Prepare report on sales progress, sales appointment, areas of coverage and sales achievement.

Company Description