



PR/158989 | SALES REPRESENTATIVE (CONSUMER WELLNESS)

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1541052

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 12:40

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Our client is an established Award-Winning consumer product (sexual wellness) company from Japan.

Job Responsibilities

- To grow business in the Southeast Asian region by managing distributor relationships and expanding sales channels.
- To execute sales strategies, enhancing brand presence, and identifying new business opportunities.

- To develop and implement in-store expansion plans, branding initiatives, and display optimization.
To do research and reach out to potential clients to develop new sales channels.
- To conduct meetings, training sessions, and attend industry events.
- To collaborate with internal teams to ensure efficient inventory management and order fulfillment.

Job Requirements

- Degree/Diploma in any field.
- More than 3 years experience in sales and marketing in retail/wholesale business.
- Strong communication in English both written and spoken.
- Able to attend training in Japan.
- Able to travel to SEA regions.

Interested applicants please feel free to apply online or contact us for more information.

Company Description