



PR/158878 | Sales & Business Development Executive (Automotive)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1540977

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 3rd, 2025 19:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is well-established manufacturing company that primarily supplies products to the automotive industry. They are currently looking to hire a Sales & Business Development Executive to support their growing business, particularly in automotive accessories and consumable products.

Working location: Sungai Buloh, Selangor

Industry: Automotive Manufacturing

Job Responsibilities: -

- Develop new business opportunities, especially for accessories and consumable products
- Manage and maintain relationship with existing customers.
- Ensure high customer satisfaction and meet monthly sales targets

- Conduct market research and competitor analysis to support business growth
- Plan and execute sales and marketing strategies to increase market presence
- Coordinate with internal teams to ensure timely delivery of goods to customers.

Requirements: -

- Possess a Diploma or Degree in Business Studies, Marketing or any related field
- 2-3 years of relevant experience in SALES, business development or customer management
- Strong communication, interpersonal and problem-solving skills
- Able to work independently and is proactive, energetic and team player
- Knowledge or exposure to the automotive industry is an added advantage
- Proficient in Bahasa Malaysia and English and Mandarin is a plus
- Computer literate, especially in Microsoft Office

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#countrymalaysia

Company Description