



PR/158850 | Relationship Manager- Auto Loan

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1540964

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Promote company range of financial products to potential clients.
- Develop and execute marketing strategies to stay competitive in the market
- Build and sustain relationships with both new and existing clients.
- Engage in sales and marketing efforts to generate leads.
- Conduct credit processing and assessments, including financial analysis.
- Ensure accurate and timely documentation for all transactions.
- Consistently achieve growth and meet business targets.

JOB REQUIREMENTS

- Bachelor degree or Diploma fresh graduate are welcome
- Preferably candidate with 2 years of relevant experience in financial lending or Auto financing is highly preferred
- Experience in commercial lending to SME will be added advantage

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Company Description