



PR/158816 | Sales Executive (Automotive)

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1540950

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a leading Japanese supplier of ignition products. They are now seeking experience individual **Sales Executive** to expand market reach and promote their products.

Location to work: Kuala Lumpur

Job Responsibilities:

- Present company products and services to customers
- Develop and maintain existing & new clients through regular engagement
- Act as a liaison between clients and internal teams to manage expectations and deliverables
- Address client inquiries, resolve issues and provide updates on project status
- Prepare proposals, quotations and contracts tailored to the automotive sectors
- Oversee the sales and process and act as a customer advocate to assure customer satisfaction

- Maintain effective communication with internal teams, customers and business partners

Requirements:

- A Diploma/ Degree in a field e.g: Automotive, Engineering, Business Administration) is preferred.
- Preferably at least 2-3 years of experience in sales, preferably within automotive, AM/ OES or related industry
- Willing to travel outstation for business visitation
- May require working on weekends if needed
- Fluent languages especially English, Bahasa and Chinese

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Company Description