



## PR/158756 | Sales Manager - Total Logistics

### Job Information

**Recruiter**[JAC Recruitment Malaysia](#)**Job ID**

1540880

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

June 3rd, 2025 20:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

A multinational cross-border supply chain and logistics solutions provider is looking for Sales Manager to be based in Penang as part of their expansion plan in Malaysia.

### Job Responsibilities

- Develop and execute strategic sales plans to achieve and exceed targets.
- Expected to bring in immediate business.
- Foster and maintain strong client relationships.
- Analyze market trends and identify growth opportunities.
- Collaborate with cross-functional teams to optimize sales processes

### Job Requirements

- Proven experience as a successful sales hunter
  - Demonstrated ability to drive sales growth in a competitive market.
  - Exceptional communication skills.
  - Strong analytical and strategic thinking capabilities
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### Company Description