



PR/158595 | Sales Manager - Electronics Components

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1540851

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a well-established global company in the electronic component industry. They are currently seeking to hire a dynamic and result driven **Sales Manager** to join their team. This role suitable for someone with experience in the electrical and electronic (E&E) field, especially in handling commercial tasks and working with global distributor.

Working location: Mid Valley, Kuala Lumpur

Industrial: Electrical and Electronic Component distribution industry

Job Responsibilities: -

- Lead the sales team to achieve targets and company goals
- Find new business opportunities to grow sales.
- Prepare and present reports using PowerPoint and manage sales data

- Handle customer and factory requests and solve problems under pressure
- Manage and support distributors in their sales and marketing activities.

Job requirement:-

- Min 3 years and above experience in Electronics Component such as capacitors, resistor and other industrial devices
- · Experience in dealing with global distributor
- Flexible person any willing to take up any assignment anytime.
- Able to work independently with min guidance
- Hunger or desire to achieve and create new sales
- Good communication, excellent analytical and problem-solving skills.

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Company Description