



PR/158580 | Senior Medical Product Specialist

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1540842

Industry

Medical Device

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A fast-growing medical company is seeking highly motivated medical sales to join their energetic and dynamic team. As a **Medical Product Specialist**, you will play a crucial role in driving sales and expanding market presence.

Job Responsibilities

- Proactively identify and engage potential clients in the healthcare industry.
- Effectively present and demonstrate company products to key decision-makers.
- Negotiate and secure sales and contracts, ensuring customer satisfaction and loyalty.
- Maintain detailed records of sales activities and provide accurate reports to the sales management team.

Job Requirements

- Diploma/Degree in Biomedical Science, Nursing, Business Studies, Science, Marketing, or a related field.
- Minimum 2 years of experience in medical sales, preferably in the surgical disposables or consumables portfolio.
- Strong interpersonal and communication skills, with the ability to effectively engage with healthcare professionals.
- Excellent negotiation and problem-solving skills, with a proven track record of successfully closing sales.

Company Description