



PR/157219 | Senior Sales Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1540734

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 12:31

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is an established MNC with mainly export business in steel and metal.

MAIN RESPONSIBILITIES

- Location: Johor Bahru town area
- Set monthly shipment schedule and make sure monthly shipment target achievement.
- Prepare shipping order as customer request considering delivery schedule, inventory status, production schedule.
- Check the all shipping-related documents; Invoice, packing list, BL, D/O, coil list, container load list, cert to prevent mistake.
- Monitor overdue invoices to ensure the collection of the payments
- Manage and grow existing customers.

- Set-up each individual customer target by monthly basic on own forecast of market trend
- Attend to customers complaints.

KEY RESPONSIBILITIES

- Min Diploma in Business Studies or its equivalent.
- 5 years experience in sales and marketing, preferably with experience in export sales.
- Good communication skills in English.

Interested applicants are welcome to apply.

Company Description