



JAC Recruitment

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Thailand

## PR/116944 | Japanese Speaking Solutions Sales

### Job Information

**Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1540698

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

June 17th, 2025 00:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Job Title: Japanese Speaking Solutions Sales

Location: Bangkok (MRT blue line)

About the Client: Our client is a leading automotive innovation company dedicated to transforming the future of mobility. They specialize in cutting-edge solutions that drive efficiency, sustainability, and performance in the automotive industry. This is an exciting opportunity to join a dynamic team that is shaping the future of transportation.

Position Overview: We are seeking a highly motivated and experienced Solution Account Representative (Japanese Speaking) on behalf of our client. In this role, you will be responsible for managing and growing key accounts within the Japanese market. You will work closely with clients to understand their needs, provide tailored solutions, and ensure their satisfaction with the company's products and services.

#### Key Responsibilities:

- Develop and maintain strong relationships with key accounts in the Japanese automotive market.

- Identify and pursue new business opportunities to expand the client's presence in the local market.
- Collaborate with internal teams to deliver customized solutions that meet client needs.
- Provide exceptional customer service and support to ensure client satisfaction.
- Conduct market research and analysis to stay informed about industry trends and competitor activities.
- Prepare and present proposals, reports, and presentations to clients and stakeholders.
- Achieve sales targets and contribute to the overall growth of the company.

**Qualifications:**

- Bachelor's degree in any a related field.
- Minimum of 3 years of experience in sales or account management, preferably within the automotive industry.
- Fluent in Japanese and English, both written and spoken.
- Strong understanding of the Japanese automotive market and industry trends.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.

**Benefits:**

- Attractive Bonus (paid 2 times/year)
- Annual Increment
- Group Insurance (Life & health insurance)
- Health checkup (yearly)
- Provident Fund
- Welfare Treatment for family

How to Apply: If you are passionate about the automotive industry and have the skills and experience, we are looking for, we would love to hear from you. Please submit your resume by click "APPLY".

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**Company Description**