



## PR/116755 | Sales Assistant Manager - Raw Material

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1540640

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

June 18th, 2025 11:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Qualifications:**

- Bachelor's degree in business administration or other fields.
- 5 – 6 years' experience in trading company as sales or business development.
- Passionate about making communication, making new business.
- Able to use computer programs well such as Word, Excel, etc.
- Good command in English (Speaking and Writing).
- Able to go business trip. (Overnight or on weekend if necessary).
- Have various negotiation skills.

**Job Descriptions:**

- Visiting customer and supplier to maintain the existing business.
- Focusing 100% on developing new customer and business.
- Negotiate and arrange meeting with customer for any kind of issue (Pricing, delivery, quality, etc.).
- To make a sales report and business plan to supervisor and customer.
- Handle customer PO, supplier PO and coordinate payment.
- Collect data to study specification correspond to customers requirement.
- To arrange and support business trip of customer who visits Thailand.

**Benefits:**

- Bonus
- Group insurance
- Salary increment
- Provident fund
- Company trip and party

---

Company Description