



PR/117062 | Sales manager (Food seasonings)

Job Information

Recruiter
[JAC Recruitment Thailand](#)
Job ID

1540558

Industry

Other

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 18th, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Requirements:

- Bachelor's degree in business administration, Marketing, or a related field.
- Minimum of 10 years of experience in sales management, preferably in the seasoning food business.
- Strong leadership, communication, and interpersonal skills.
- Excellent negotiation and presentation abilities.
- Ability to analyze data and market trends to make informed decisions.
- Fluency in written and spoken English.

Job descriptions:

- Visiting to new customers, introducing products, and dealing with sales contract.
- Maintaining existing client and building up good customer's relationship.
- Proposals to food processing, meat, seafood, and seasoning manufacturers.
- Preparing quotations and other necessary documents.
- Develop and implement strategic sales plans to achieve revenue targets.

- Identify and cultivate new business opportunities through prospecting and networking.
- Reporting to supervisors and preparing daily and monthly reports.

Benefit:

- Bonus
- Group insurance
- Holiday

Company Description