



PR/117060 | Sales Manager (Leasing)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1540554

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 4th, 2025 09:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Manager

Location: Bangkok (BTS Accessible)

We are now looking for Sales Manager who can lead and manage sales team for our client in leasing company.

Job Responsibilities:

- · Lead and support the sales team in achieving targets while maintaining strong client relationships.
- Monitor industry trends and client needs to identify new business opportunities.
- Track and report on sales performance, highlighting potential issues or changes that may impact targets.
- · Foster teamwork and encourage team members to meet both individual and group goals.
- Collaborate with various stakeholders to explore and secure new sales opportunities.

- Oversee and approve sales-related documents submitted by team members.
- Demonstrate logical thinking and a professional approach.

Qualifications:

- Bachelor's or Master's degree in a related field.
- At least 10+ years in sales across any industry especially in leasing business is a plus.
- Sales bidding experience is required.
- English proficiency at a business level is essential.
- Strong computer skills, particularly in Microsoft Office.
- Ability to perform well under pressure and meet sales KPIs.
- Passionate about sales, highly motivated to achieve targets.
- Strong leadership, team management, and coaching skills.
- Excellent analytical and logical thinking abilities.
- Working days: Mon-Fri (08:30-17:30 hrs.)

Company Description