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Singapore

**PR/095210 | Senior BD Manager (Specialty Chemicals – Advanced Materials)****Job Information****Recruiter**[JAC Recruitment Singapore](#)**Job ID**

1540531

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

May 20th, 2025 12:19

**General Requirements****Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

**Job Description**

Senior BD Manager (Surface Treatment)

Our client in the specialty chemicals sector is hiring for a Senior Business Development Manager. This role will lead key account and drive strategic growth within consumer electronic industry.

Ideal candidate should be capable of bridging markets across India, China, and the US, developing long-term client relationships, and identifying new business opportunities.

Key Responsibilities:

- Manage and grow strategic key accounts in the consumer electronic industry.
- Identify and pursue new business opportunities and strategic partnerships globally.
- Collaborate closely with technical, commercial, and R&D teams to deliver customized solutions.
- Conduct market analysis and competitive benchmarking to inform strategy.
- Travel regularly between India, China, and the US to maintain customer relationships and oversee regional development activities.

Qualifications:

- 8+ years of experience in business development or key account management within consumer electronic industry.
- Proven track record of international business development and cross-cultural communication.
- Strong understanding of the consumer electronic landscape in Asia and North America.
- Willingness and ability to travel frequent

Interested applicants please click [APPLY NOW](#)

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## Company Description