



PR/116997 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1540497

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 12:19

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Trading and Construction business

Position: Sales (piping component)

Salary: 40,000 – 60,000THB +/- (Negotiable)

Location: Bangkok and Onsite

Key Responsibilities of the position:

- Manage on sales representative for piping component to general contractors (EPC).
- Build up and maintain strong relationships with new and exist customers to expand development project's opportunities.
- Provide on products presentation and demonstration.
- Generate sales leads and follow-up with action plans and results.

- Coordinate between suppliers, contractors and internal team.
- Monitor customers, competitors, market situations and report to manager.
- Prepare weekly and monthly sale report to team.

Qualifications required:

- Bachelor's degree in any related field.
- Minimum 1 years of experience in piping components or construction material (is a plus).
- Has good connection with contractors involved in projects such as plant renovations and new setups.
- Excellent sales skills, project management and good communication skills.
- Good command of English in both writing and speaking.
- Ability to work on site.

Benefits:

- Company car with driver
- Housing Allowance 4,000
- Fitness support Allowance
- Mobile phone
- Health Insurance
- Provident fund
- Bonus - 2 times / Year
- Other leaves as per Thai laws

Interested candidate please submit your most recent resume in English by simply clicking "**APPLY**" **Contact person:**
Nichaphat (May)

Company Description