



PR/095153 | Sales Executive for Office Furniture

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1540496

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 12:19

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

Our client is now hiring a sales executive for office furniture.

You will be responsible for business development to Japanese and local clients.

JOB RESPONSIBILITIES

- Be part of the team to join tenders and win projects.
- Join us in planning and executing sales strategy.
- Relationship building with corporate clients both existing and new.
- · To achieve sales target and team work in order to develop business, surpass the sales target & improve market share
- Explore, identify and develop new opportunities
- Marketing and selling our products and services

JOB REQUIREMENTS

- At least Diploma Qualification from recognized institution.
- Minimum 2 years of project sales experience especially experiences of selling office interior solution to designer or through channel management.
- Able to meet deadlines and work effectively with good time management.
- Eye for details, creative, team player & self-motivated.
- Possess good interpersonal communication & analytical skills with people at all levels.

BENEFITS

Salary: S\$3,500-4,500

AL: 14 days

JAC Recruitment Pte. Ltd.

1 Raffles Place #42-01, One Raffles Place, Tower 1, Singapore 048616

Tel: 6323 4779 / 6411 0335 Name: Natsumi Sugimoto

EA Personnel Registration Number: R24122374

#LI-JACSG

#countrysingapore

Company Description